

Partner Position in Maj Invest Financial Inclusion

As a Partner at MIFI, you will lead our financial inclusion investment funds. You will manage funds, drive fund investments and manage portfolios in India and other underserved markets. Your primary focus is to identify, evaluate and manage new investment opportunities in financial institutions advancing financial inclusion and in companies providing healthcare services for marginalized communities.

We are looking for a visionary leader eager to leverage private equity expertise to drive financial inclusion, deliver strong returns, and create lasting social impact. To succeed in this role, you must combine deep private equity expertise with a financial and commercial mindset and a commitment to social impact.

Key drivers for your success

- Lead, develop and execute MIFI's investment strategy in financial inclusion, fintech, MSME financing and healthcare.
- Lead investment processes: source and assess investment and exit opportunities. Structure and negotiate transactions aligned with financial and impact objectives.
- Oversee portfolio companies, providing strategic guidance to enhance operations, scale, and profitability.
- Monitor financial performance and social impact metrics for funds and portfolio companies, ensuring alignment with the objectives of each fund.
- Drive active ownership, and serve as board member to portfolio companies, driving long-term value creation.
- Ensure performance reporting, emphasizing financial returns and social impact.
- Build relationships with institutional investors, family offices and impact investors to secure funding for future funds.
- Lead and mentor department with approx. 10 investment professionals, fostering a high-performing, collaborative culture.

Your Expertise & Strengths

- Experience within private equity, venture capital, or investment banking, preferably with a focus on financial

services and healthcare. Impact investing experience is not a requirement.

- Financial background with strong financial modeling, valuation and analytical skills.
- Proven success in sourcing, executing, and managing investments.
- Excellent negotiation and deal-structuring abilities.
- Good leadership, communication and stakeholder management abilities.
- Entrepreneurial mindset with a proactive, results-driven approach
- Cross-cultural sensitivity and adaptability in diverse global settings.
- The ability to thrive in a dynamic environment characterized by frequent changes, high professionalism, and the strong regulatory framework.

Working at Maj Invest

We are a Danish investment house with a strong history, solid ownership, and a unique culture - owned by our management and employees. We generate returns and create value for our clients through data, analysis, and business insight. At Maj Invest, you will join a dynamic team of ~130 colleagues in the heart of Copenhagen. Founded in 2005, we value professionalism, engagement, and simplicity in all relationships.

Maj Invest Equity, part of Maj Invest, manages investment funds across three strategies, each with dedicated leads and teams. We have a solid infrastructure, including sustainability, risk management, reporting, accounting, and legal teams supporting investment teams.

Social responsibility is part of our mission, and we are committed to addressing global climate challenges. We view diversity as a strength, embrace inclusivity, and strive to create an environment where everyone feels welcome.

How to apply

Please submit your resume and cover letter to job@majinvest.com. Deadline Monday 14 April 2025. If you have any questions, please do not hesitate to contact Torben Huss at thu@majinvest.com.

*The Maj Invest Group was established in May 2005. Our main business areas are asset management and private equity for institutional and professional clients. Through Maj Bank, we advise private clients on investing and pensions. Maj Invest also serves as an advisor for the mutual fund *Investeringsforeningen Maj Invest*, which also offers investment products to private investors. Read more at majinvest.com.*